



creator of the
ELEVATE
Your Sales
Mastermind

BUSINESS DEVELOPMENT EXPERT | SALES TRAINER | COACH | SPEAKER

**BUSINESS
WORKSHOPS**

- **You Lost Me @ Hello: Sales for those who hate to sell**
- **ELEVATE Your Sales: What you can do today to improve your bottom-line**

**SIGNATURE
PRESENTATIONS**

- **What you can do today to improve your bottom line**
- **Immediately increase your sales by asking yourself or your team three simple questions**
- **Driving business growth without driving away top talent**
- **Move from Peddler to Professional in the eyes of your Clients**
- **Why Doesn't Anyone Understand Me?**

AUTHOR

- **You Lost Me @ Actionable Principles That Move You Beyond Networking**
- **ELEVATE Your Sales**
- **Creating the 8th Day & The 25th Hour**

Donna Smith Bellinger has over 30 years of experience in sales, team building, marketing, and business development. The key to Bellinger's success is her ability to create and customize workable strategies that can be put into action immediately, which generates rapid results in all areas of life and business.

Donna is an internationally known speaker, author, and award winning coach. She is also the author of "You Lost Me @ Hello" and the upcoming book "Sales Growth Guaranteed."



CONTACT DONNA FOR YOUR NEXT EVENT

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Testimonials

I now have a list of my competencies to go forward and present myself as the unashamed expert in my area and assist my new team members. I also have the basis of my 5-year plan. Thank you so much for the spark as I go forward in my new role.

D. Jackson, CIBC Bank

Donna spoke at a recent networking event I attended. I loved her message, bought her book, and signed up for a coaching call. The hour I spent with Donna was more than productive. I have a list of takeaways that I can't wait to implement. Donna was able to drill down to the message I need to be conveying and the action steps I need to take in a very short amount of time. She is amazing!

Jackie Mack, VP of Sales/Broker Associate at Jameson Sotheby's International Real Estate

I absolutely love the clarity that DSB brings! She has the ability to sit back and analyze what it is that is missing, that is causing an entrepreneur or a company to miss the mark in their sales goals. She provides an innovative perspective and approach towards your sales pitch and will open your eyes to ways of packaging your products/services that will add value to them.

Jordan Nichols, Founder & Chief Facilitator at Black History Enterprises

Donna has great ideas for business development and sales. She promotes accountability, but more than that, she has a very methodical method in her coaching which is designed to create the greatest business value in sales and relationship building for the least amount of effort.

Christina Canright, Canright Communications

Donna has been showcased by multiple media outlets including:



"In Corporate America, I helped companies make a lot of money, but like so many others, I found myself totally miserable in that environment. Now, I help people learn what I had to learn - how to clarify what is needed to build an enjoyable and profitable career, whether as a business owner, an employee, or some combination of the two. Everyone wants to be valued, appreciated, and respected, but there are specific things that you must do to get there. - **DSB**

My signature systems include "ELEVATE Your Sales"

This sales program helps established sales managers and owner-operators of service-based businesses overcome sluggish revenues and achieve consistent cash flow by stimulating sales, inspiring teamwork and upleveling customer engagement using her 5-Step "**Donnatize to Monetize**" process.

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